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U 622211

MEMORANDUM OF UNDERSTANDING

BETWEEN

Balasore College of Engineering and Technology, Sergarh, Balasore, Odisha, 756060

AND

Skill Development Institute, Bhubaneswar (SDI-B), AT/PO: Taraboi, PS: Jatni, District: Khordha, Odisha-752050.

This Memorandum of Understanding ("MoU") is made and executed on the 22 day of April 2026 at Skill Development Institute (SDI-B), Khordha, Odisha.

BY AND BETWEEN

BALASORE COLLEGE OF ENGINEERING AND TECHNOLOGY, Sergarh, Balasore, Pin- 756060 which is Affiliated to Biju Pattanaik University of Technology, Odisha and Approved by All India Council for Technical Education (hereinafter referred to as "BCET") and represented by Dr. Sibendra Kumar Gharai, Principal, BCET, Balasore, (the "FIRST PARTY")

AND

Skill Development Institute, Bhubaneswar (SDI-B), AT/PO: Taraboi, PS: Jatni, District: Khordha, Odisha-752050., hereinafter referred to as the "SDI-B", represented by Ranjan Bhowmick, CEO (the "SECOND PARTY")



NOW IT IS MUTUALLY AGREED BY AND BETWEEN THE PARTIES HERE TO AS FOLLOWS:

CLAUSE 1 – MUTUAL INTEREST

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will enhance and benchmark job-aligned skills of students from Balasore College of Engineering and Technology, Balasore, the first party.
- 1.2 First Party and Second Party will facilitate effective utilization of intellectual capabilities of curricula of first party and practical job skills and hands on training made available by second party to provide significant inputs in imparting suitable training, keeping in mind the needs of the industry and the first party.
- 1.3 The general terms of co-operation shall be governed by this MoU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, and deeds as may be required to give effect to the actions contemplated in this MOU.

CLAUSE 2 - SCOPE OF THE MoU

- 2.1 The professional practitioners and subject matter experts from the industry could play a key role in industry specific skill, domain knowledge, area of discipline, and area of expertise in upgrading industry related competitiveness.

Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance and validate their skills and knowledge and benchmark their industry relevant experience post certification.

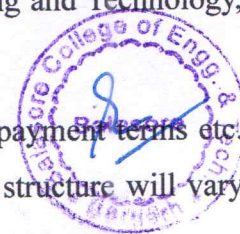
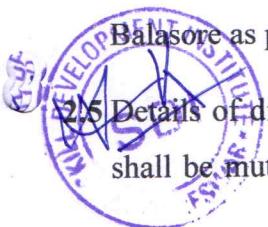
- 2.2 **Placement linked Finishing School Programme:** Second Party to train students sponsored by First Party on job aligned skills, domains, area of disciplines, and area of expertise to bridge the skill gap and make them industry ready and facilitate placement assistance for gainful employment.

- 2.3 **Internships:** Second Party will actively engage to help the delivery of training as per schedule suggested by the First Party, from time to time, for internship as per industry requirements.

2.4 ToTs / ToAs (Training of Trainers / Assessors)

SDI-B will conduct ToTs / ToAs for the faculty of Balasore College of Engineering and Technology, Balasore as per mutually agreed schedule in specific job roles in various trades.

- 2.5 Details of different types of training programs viz. name, duration, fee structure, payment terms etc. shall be mutually agreed upon, at the commencement of such programs. The fee structure will vary



depending on the category of the course. Some programs may be offered free of cost, while others may fall under paid courses as per the course design and target audience.

CLAUSE 3 - CONTRIBUTIONS OF PARTIES

3.1 Roles and Responsibilities upon, Balasore College of Engineering and Technology, Balasore (Being the First Party)

- a. Will Bear Student training cost if the course comes under paid course
- b. Mobilize and select eligible students / candidates in batches of about 20 to 30 nos. to be sent to SDI-B, for training.
- c. Monitor the quality & outcome of training delivery by Second Party.
- d. Look after medical requirements of the participants.
- e. Appoint a coordinator to liaison with SDI-B, as and when necessary.
- f. The fees for specific programs / batches shall be mutually agreed between SDI-B & BCET.

3.2 Roles and Responsibilities of SDI-B (Being the Second Party):

- a. Screening of candidates with support of the First Party.
- b. Conduct training programs in the trades / topics as mentioned in syllabus.
- c. Provide the required faculty / instructors for conducting the training.
- d. Provide syllabus and lesson plans for imparting quality training.
- e. Provide shared accommodation and food to students as per mutually agreed terms and conditions.
- f. Provide necessary laboratory infrastructure and tools with clean environment and teaching aids as required for various job roles.
- g. Conduct periodical tests and issue certificates after final assessment, to the successful candidates who also attain minimum 80% attendance.



CLAUSE 4 – CENTER OF EXCELLENCE (CoE): STARTUP, INNOVATION AND LAB SETUP COLLABORATION

Both Parties hereby agree to establish and jointly operate a Center of Excellence (CoE) at Balasore College of Engineering and Technology, Balasore, with active collaboration and technical support from Skill Development Institute, Bhubaneswar (SDI-B), with a focus on the following areas:

4.1 Startup Collaboration

Both Parties shall jointly promote and nurture a startup ecosystem within the CoE. The Second Party (SDI-B) shall provide mentorship, industry connects, and domain expertise to budding entrepreneurs and student startups of the First Party (BCET). Specifically:

- SDI-B will provide access to subject matter experts for guiding student entrepreneurs at BCET in ideation, incubation, and commercialization of their ideas.
- Both Parties will jointly organize startup bootcamps, hackathons, entrepreneurship development programs, and pitch competitions at the CoE to foster a culture of innovation and enterprise.

4.2 Innovation Collaboration

The CoE shall serve as an active hub for applied research and technological innovation. Both Parties will synergize their respective strengths to drive impactful innovation initiatives:

- SDI-B will share its industry knowledge, real-world problem statements, and domain expertise to inspire and guide innovation projects undertaken by students and faculty of BCET at the CoE.
- Both Parties will jointly design and deliver innovation-led programs, workshops, seminars, and guest lectures to promote design thinking, problem-solving, and technology-driven product development.
- Collaborative applied research projects between BCET faculty/students and SDI-B industry practitioners shall be undertaken at the CoE, with outcomes potentially published, patented, or commercialized.

CLAUSE 5 – CONFIDENTIALITY

The Parties agree to keep confidential all written and verbal information received from the other Party in connection with the arrangement contemplated herein. Each of the Parties agrees not to make use of



such information for any purposes other than (i) to further the purpose of this relationship; and (ii) to perform its part of the obligation.

This confidentiality obligation shall survive after the termination of this MoU and shall be binding on each Party thereafter. The above undertaking in this clause shall, however, not apply to information which (i) is or becomes generally known through publication or otherwise other than as a result of breach of confidence by the person receiving the information, or (ii) the receiving Party can establish was in its possession, without any restrictions as to its disclosure, at the time of its receipt; or (iii) is subsequently lawfully acquired by the receiving Party independently of any other Party; or (iv) is disclosed to employees, legal advisers, auditors and other consultants of a Party or its related bodies corporate on a need-to-know basis except to the extent required by law, no press releases or announcements are to be made with respect to the arrangement contemplated herein unless mutually agreed to by the Parties.

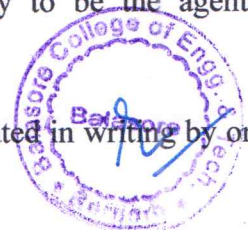
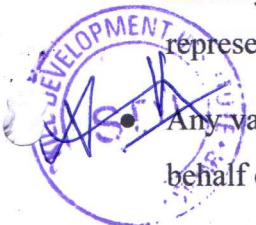
CLAUSE 6 - TERM AND TERMINATION

This MoU shall be effective from the date of its execution for a period of two years unless specifically terminated by the Parties in writing. Any Party may terminate this MoU with 30 days' written notice to the other Party and the terminating Party shall not be liable for any loss, damages compensation cost or any other expense. Upon any expiration or termination of this MoU, each Party shall either return all confidential information (including any copies thereof) to the other Party or dispose of some or all of such confidential information (including any copies thereof), pursuant to the written instructions of the other Party.

Miscellaneous

- First Party will use the Name, Brand and Logo of Second Party for in house and out house advertisement promotions of the courses and mobilization of students and vice versa.
- Each Party shall indemnify other against any claims, demands, actions, loss, damage, costs or expenses suffered by the other(s) as a consequence of any breach of any of the terms of this MOU.
- The relationship between the Parties shall always be on a Head of the institute-to- Head of the industry basis and nothing herein contained shall construe either Party to be the agent or representative of other.

Any variation of this MoU shall be valid only if mutually agreed and executed in writing by or on behalf of the Parties.



In witness where of the parties hereto have duly executed this MoU as of the date written above.

For and on behalf of BCET, Balasore

For and on behalf of SDI-B

Dr. Sibendra Kumar Gharai

Ranjan Bhowmick

Dr. Sibendra Kumar Gharai

Mr. Ranjan Bhowmick

Principal

Chief Executive Officer

**Balasore College of Engineering and
Technology, Balasore**

Skill Development Institute

Bhubaneswar, Odisha

**RANJAN BHOWMICK
CEO / SECRETARY
SDI, BHUBANESWAR**



In presence of

In presence of

1. *Jyoti Dasgupta* *Rout* (Vice principal
of COET)
- 2.

1. *Abir*
DGM (CT)
2. *Abir*
22/09/26